



NATIONAL HOUSING REPORT

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Based on MLS data in 54 metro areas



HOME SALES DECLINE 1% AS INVENTORY, PRICES LEVEL OUT

It varies by market, but we're hearing that buyers are being more selective and sellers are becoming more pragmatic. That dynamic could bring inventory levels up, especially in the most overheated markets, where we expect to see the clearest signs of equilibrium returning. The economy is strong and potential buyers are out there — they just need more listings, at the right price points, to consider. We believe that balance will return, which will be good for everyone in the long run. It's just a matter of when.

Adam Contos
RE/MAX CEO

home sales

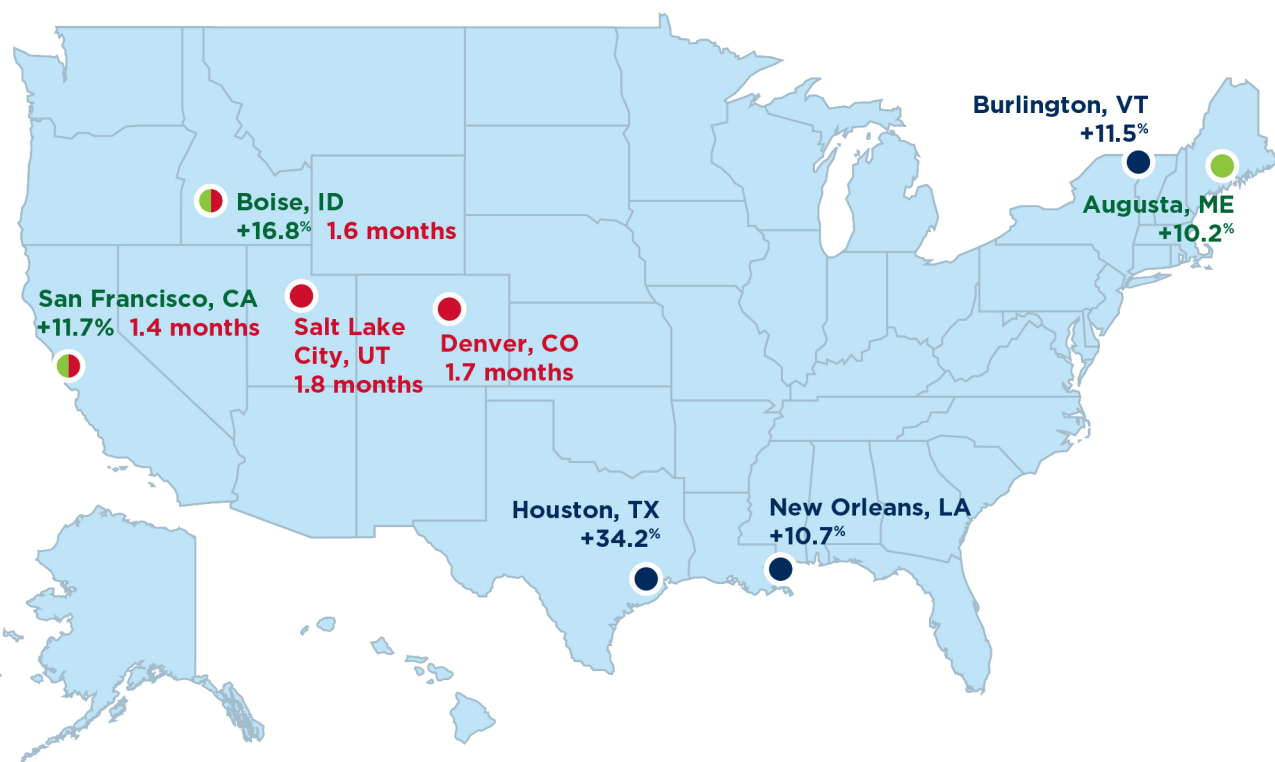


median sales price

median of 54 metro median prices



● top home sales increases ● top price increases ● very low months supply



closed transactions

year-over-year change



median sales price

median of 54 metro median prices



\$248,500
August 2018

\$250,000
July 2018

\$239,634
August 2017

months supply

a supply of 6 months is considered balanced

3.0
months
August 2018

2.9
months
July 2018

3.1
months
August 2017

days on market

number of days from listing to signed contract



About The RE/MAX Network

As one of the world's largest real estate franchisors, RE/MAX, LLC is a subsidiary of RE/MAX Holdings (NYSE: RMAX) with over 120,000 agents in more than 100 countries and territories. Nobody in the world sells more real estate than RE/MAX, as measured by residential transaction sides. Dedicated to innovation and change in the real estate industry, RE/MAX launched Motto Mortgage, a ground-breaking mortgage franchisor, in 2016 and acquired booj, a real estate technology company, in 2018. RE/MAX agents have lived, worked and served in their local communities for decades, raising millions of dollars every year for Children's Miracle Network Hospitals® and other charities. To learn more about RE/MAX, to search home listings or find an agent in your community, please visit www.remax.com. For the latest news about RE/MAX, please visit www.remax.com/newsroom.

About The RE/MAX National Housing Report

The RE/MAX National Housing Report is distributed each month on or about the 15th. The first Report was distributed in August 2008. The Report is based on MLS data in approximately 54 metropolitan areas, includes all residential property types, and is not annualized.

For maximum representation, many of the largest metro areas in the country are represented, and an attempt is made to include at least one metro area from each state. Metro area definitions include the specific counties established by the U.S. Government's Office of Management and Budget, with some exceptions.

Transactions are the total number of closed residential transactions during the given month. Month's Supply of Inventory is the total number of residential properties listed for sale at the end of the month (current inventory) divided by the number of sales contracts signed (pending) during the month. Where "pending" data is unavailable, this calculation is made using closed transactions. Days on Market is the number of days that pass from the time a property is listed until the property goes under contract for all residential properties sold during the month. Median Sales Price is the median of the median sales prices in each of the metro areas included in the survey.

MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is available, it cannot be guaranteed. RE/MAX data is provided by regional offices and is updated, making any analysis a snapshot at a particular time. Every month the RE/MAX National Housing Report re-calculates the previous period's data to promote accuracy over time. All raw data remains the intellectual property of each local MLS organization.

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